



WHAT DOES STAR TREK AND SALES TAX HAVE IN COMMON...?



2017 marks the 50th anniversary of Star Trek. Star Trek has become a cult classic, from the original television series to movies, merchandise, and the popular conventions. So what does Star Trek and sales tax have in common? The answer – New Jersey. There is an upcoming Star Trek convention in New Jersey AND New Jersey is one of the states currently offering an Amazon FBA seller amnesty program.

Amazon offers a marketplace where you can sell your products online through its website and have the order fulfilled by Amazon. This means your product is stored in Amazon warehouses and Amazon packs, ships, and provides customer service for your product. Amazon has warehouses in multiple states across the country...and therein lies the problem. Pretty much most states agree that having inventory stored in a state creates sales tax nexus. So unbeknownst to you, if you are an online seller that's just operating out of your dining room in Ohio, you now have nexus in many other states.

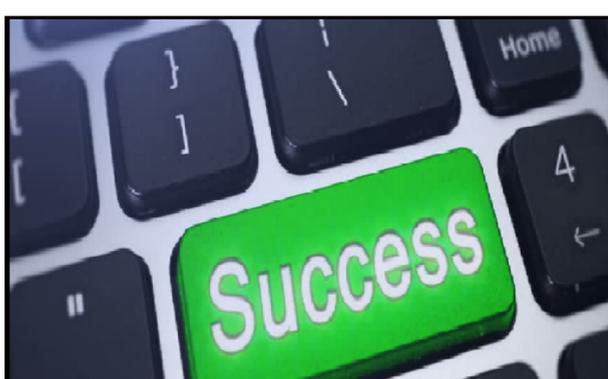
The good news is that some of those states who are part of the Multistate Tax Compact are currently offering an Amazon FBA amnesty program. The bad news is that only approximately 12 of the 25 states that have Amazon warehouses are also part of the Multistate Tax Compact.

So what is the Amazon FBA amnesty program? The amnesty program allows a taxpayer to register for sales tax in a participating state, pay no back sales tax, and agree to collect and remit sales tax on an ongoing basis. While there are some limitations on who can participate, and some states have different requirements, the amnesty program is a great option, however, it may not be right for everyone.

Furthermore, there are states that have Amazon warehouses that are not participating in the amnesty program. Some of these states, like Washington and California, are being very aggressive in pursuing businesses that the state believes owes it sales tax. While there is no amnesty program, there are options that a business can explore.

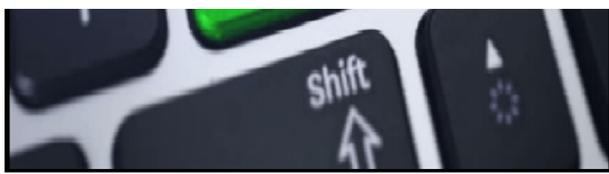
While other firms can tell you about the amnesty program, we can tell you how it works and give you practical advice on whether to sign up for it and what to do in the states with no amnesty program. The amnesty program only has a very short window to apply, so please call us immediately at 631-491-1500 if you are an Amazon FBA seller and have sales and use tax concerns.

HOW STATES VIEW SOFTWARE AS A SERVICE



ABOUT OUR FIRM





A company came to us, never having been contacted by a State Taxing Authority but wanting to be proactive and do the right thing. They sold a software as a service platform and wanted to know the sales tax rules in New York and California.

Knowing that New York and California have widely differing sales tax rules, Sales Tax Defense researched the company's questions and issued an opinion. Once the company knew what rules it had to follow, Tax Defense also advised the company on how to begin instituting the rules, including the best way to do business for sales tax purposes in each state.

The company now had the tools to do business the right way regarding sales tax so that in the future, they would not be surprised by an unexpected sales tax bill from the government. We even used a voluntary disclosure program to help the company avoid penalties.

Sales Tax Defense does not just issue opinions – we show you how to implement them!

We are a dedicated team of sales and use tax professionals who have committed our careers to helping businesses and fellow professionals with sales and use tax problems.

Since the only work we are focused on is sales tax consulting, businesses never have to be concerned that we will try to sell them other services they do not need. And professionals never have to be concerned with us encroaching on their client relationships, because we view you, our fellow professional, as our client.

WHEN YOU HAVE A SALES TAX PROBLEM, *WE ARE THE SOLUTION!*

CALL: **631-491-1500**

CONTACT US!

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“Mark Stone is the Babe Ruth of NYS sales tax info #LITPS”

-Tweeted by Anthony L.

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